## **SAMANTHA SMITH PRODUCTIONS**



## WHO WE ARE

With more than six decades of combined professional experience, our highly talented San Francisco-based team is passionate about creating successful events. We're fun too!

## WHAT WE DO

We transform your **information** into meaningful **content** that creates a memorable **experience** and **engages** your people.

We produce various types of events:

Brand Launches • Training Meetings • Incentive Conferences • Awards Productions • Fundraisers • Keynote Speaker and Panelist Presentations
Company Meetings • Tradeshows and Conferences • Grand Openings • Product Launches • Merchandising Events • Board Retreats • Corporate Celebrations

## **HOW WE DO IT**

We marry strong content with flawless logistics and deliver events that aim to achieve "wow." Here are the steps we take to get there:

PRE-EVENT	ON-SITE	POST-EVENT
<ul> <li>Content Architect</li> <li>Understand the Business Goals of the Company</li> <li>Understand the Audience(s) and how to Engage them</li> <li>Content Strategy Development and Program Design</li> <li>Partner with the Right Players for Content Development and Delivery</li> <li>Theme Development</li> <li>Create Measurable Content Objectives</li> <li>Develop Content Measurement Tools &amp; Execute Testing</li> <li>Develop Corporate Messaging</li> <li>Speech Writing and Coaching</li> <li>Script Writing</li> <li>Video Production</li> <li>Satellite Broadcasts</li> <li>Full Project Management and Logistics</li> <li>Budget Development and Management</li> <li>Creative Services (i.e., logo development, communication, collateral design, promotional items)</li> <li>Site Evaluation, Inspection and Selection</li> <li>Contract(s) Negotiation</li> <li>Vendor Management (i.e., A/V production, speakers, entertainment, sponsors, photography)</li> <li>Stage and Lighting Design &amp; Production Services</li> <li>Air and Ground Transportation Vendor Management</li> <li>Food and Beverage Management</li> <li>Event Website Development</li> <li>Registration Website Development &amp; Database Management</li> <li>Leisure Activities and Guest Programs</li> <li>Customer Service</li> <li>Gift Selection and Custom Packaging</li> <li>Attendee Reporting</li> </ul>	<ul> <li>Content Architect</li> <li>Execute and Deliver Content</li> <li>Manage A/V Technical Rehearsals</li> <li>Manage Speaker Rehearsals</li> <li>Ensure Flawless Execution with Production Team</li> <li>Ensure Audience Engagement</li> <li>Project Management and Logistics</li> <li>Execute Logistics</li> <li>Hotel/Venue Management</li> <li>Food &amp; Beverage Management</li> <li>Registration/Hospitality Desk coordination and staffing</li> <li>Daily Monitoring of Room Block and "No Shows"</li> <li>Quality Assurance of all Meeting Functions Set-up</li> <li>Liaison to all Vendors and Property Staff</li> <li>Ground Transportation Management</li> <li>Air Travel Management</li> <li>Onsite Travel Staff</li> <li>Offsite Event Management</li> <li>Leisure Activities and Guest Programs</li> <li>On-site Working Office</li> <li>Gift Distribution</li> </ul>	Content Architect  • Measure Content/Objectives  • Evaluate Content Execution  • Conduct Debrief Sessions  Project Management and Logistics  • Develop & Communicate Post-Event Survey  • Create Client Recap  • Compile and Analyze Attendee Evaluations  • Create Post-Event Budget Recap  • Final Billing  • Recommend Changes for Next Year